

# Diving into India's Real Estate: Reasons to Invest Now

## From the Research Desk of Amros Consulting

The Indian real estate market has witnessed significant expansion, as companies are now simultaneously emphasizing both the commercial and residential sectors. This growth can be attributed to the rise in disposable income and the availability of more accessible loan options for consumers, making it feasible for them to invest in residential properties. Additionally, the mushrooming start-up culture in the country has enhanced the appeal of purchasing commercial spaces.

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**The real estate market in the country is anticipated to achieve a valuation of USD 5.8 trillion by the year 2047[1], constituting a significant 18-20 per cent[2] share of India's GDP.**

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# Reasons for growth in the sector

## 1 Foreign Investments

India has emerged as a favored investment destination for global investors, particularly in the real estate sector. Between 2017 and 2022, **there was a threefold increase in foreign institutional inflows, amounting to a total of USD 26.6 billion[6]**. This growth can be attributed to structural and policy reforms that have bolstered transparency and improved the ease of conducting business within the sector.

## 2 Increasing Demand

The **increasing demand from the domestic market has fueled rapid growth within the sector**. Over the next 25 years, India is projected to have an estimated cumulative housing requirement of 230 million units[3]. As a result, the residential segment is expected to generate a market value surpassing USD 3.5 trillion by 2047[4].

## 3 Shift in Income Profile

Due to shifting income profiles, the housing sector is poised for increased demand across all categories. While the demand for affordable housing is expected to remain steady, **a noticeable shift is anticipated towards heightened demand for both mid-segment and luxury housing options**.

## 4 Income Landscape

The changing income landscape is expected to drive increased demand in the real estate sector. Anticipated shifts include a **substantial portion of the population moving from lower-middle-income to upper-middle-income categories**. Additionally, the growth in high net-worth individuals (HNIs) and ultra-high-net-worth individuals (UHNIs) is projected to surge from the current 3 per cent to 9 per cent by 2047[5], leading to a substantial increase in demand for luxury housing.

## 5 Infrastructure Development

The real estate sector is experiencing heightened demand driven by the infrastructure sector's development. The substantial government funding of these projects has facilitated **urbanization and seamless migration, leading to an increased workforce in cities**. As a result, the demand for home purchases has surged, particularly in locations with robust infrastructure, further boosting the real estate market.



**We cordially invite global investors to be part of India's flourishing real estate market.** At Amros, we have established strong partnerships with diverse developers across the country, spanning both commercial and residential sectors. Our current portfolio boasts exciting opportunities across major cities in India, where you can participate in the remarkable growth story of India's real estate landscape.

Investing in India's real estate sector offers multitude of advantages, from rapid urbanization and increasing demand for quality housing to the government's commitment to policy reforms for enhancing transparency and ease of investment. **Whether you're seeking lucrative commercial ventures or residential projects, Amros is here to facilitate your journey into this dynamic and promising market.**

Join us in shaping the future of India's real estate and reap the benefits of a vibrant and growing economy.

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We pride ourselves on our rigorous analytical approach to financial analysis, as well as our ability to execute complex transactions with precision and speed. Our team works closely with clients to develop customized solutions that are tailored to their specific needs, and we are committed to delivering exceptional results for every project we undertake.

At Amros Consulting, our mission is to help our clients achieve their financial objectives through innovative and effective financial solutions. If you are looking for a trusted partner to help you achieve your financial goals, contact us today to learn more about how we can help.

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[1] <https://timesofindia.indiatimes.com/business/india-business/indias-real-estate-sector-to-grow-multifold-to-about-6-trillion-by-2047-report/articleshow/103108698.cms?from=mdr>

[2] <https://www.ibef.org/industry/indian-real-estate-industry-analysis-presentation>

[3] <https://timesofindia.indiatimes.com/business/india-business/indias-real-estate-sector-to-grow-multifold-to-about-6-trillion-by-2047-report/articleshowprint/103108698.cms>

[4] <https://timesofindia.indiatimes.com/business/india-business/indias-real-estate-sector-to-grow-multifold-to-about-6-trillion-by-2047-report/articleshowprint/103108698.cms>

[5] <https://www.zeebiz.com/real-estate/news-indias-real-estate-sector-aims-for-usd-58-trillion-valuation-by-2047-report-250742>

[6] <https://www.ibef.org/news/india-s-real-estate-sector-attracts-us-26-6-billion-in-foreign-investment-over-five-years-report>